

# George Smith

## Literary Agent

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### Profile Summary

Dynamic and accomplished Literary Agent with over 8 years of experience in identifying and nurturing emerging literary talent. Proven ability to negotiate favorable publishing deals and build strategic partnerships across diverse media channels. Passionate advocate for authors, dedicated to maximizing client success and bringing unique voices to the forefront of the literary world.

### Work Experience

#### Senior Literary Agent

Pen & Quill Literary Agency  
1st May, 2017 - Present

- Negotiated over 50 book deals resulting in a 20% increase in revenue annually.
- Developed a proprietary scouting methodology resulting in a 25% increase in client acquisitions.
- Cultivated relationships with more than 100 national and international publishers and media outlets.

#### Literary Agent

Inkling Literary Services  
15th March, 2015 - 30th April, 2017

- Facilitated successful publishing deals for debut authors leading to bestselling titles.
- Designed client-focused communication strategies boosting engagement by 30%.
- Participated in major literary events, enhancing agency's visibility and expanding network.

#### Assistant Literary Agent

Wordsmith Publications  
1st June, 2013 - 28th February, 2015

- Assisted in the editorial process that led to cost reductions of 15% in production.
- Managed a portfolio of 20+ authors and successfully secured contracts with top-tier publishers.
- Spearheaded market research projects, providing data that improved client acquisition strategies by 5%.

### Education

#### Harvard University

Bachelor of Arts in English Literature  
1st September, 2009 - 31st May, 2013

### Skills

Client Negotiation, Market Analysis, Editing, Public Speaking, Relationship Management

## **Notable Projects**

### **Emerging Voices Fellowship Program**

Developed a fellowship program aimed at supporting and promoting underrepresented writers, resulting in the signing of three new authors whose works achieved critical acclaim.

## **Certifications**

### **Certificate in Publishing**

Issued by Columbia Publishing Course, 15th June, 2012

## **Awards**

### **Literary Agent of the Year**

Awarded by Association of Authors' Representatives, 1st October, 2020